SBS Ltd
Strategy • Systems • Success

BUSINESS SOLUTIONS

Revenue Leakage Recovery Review

Find and recover the revenue your business should be earning, but isn't.



The challenge

Many businesses lose revenue through unanswered enquiries, lost quotations, forgotten customers, unbilled work and missed renewals, often without realising the scale of the issue.

How SBS helps

SBS provides a focused, independent review to identify where revenue is being lost, quantify the opportunity and recommend practical actions to recover income and prevent future leakage.

Key benefits

- Identify and quantify lost revenue
- Practical, prioritised recovery opportunities
- Improved controls to prevent future leakage

How SBS works

A structured, three-stage approach that turns analysis into practical results.

Evidence → Decision → Action

Focused Review — £1,500

FIXED FEE · DEFINED SCOPE

Agreed review boundary

One selected enquiry-to-cash process or business unit; 30–50 representative records from one prepared export.

Included deliverables

Evidence-led findings, top three recovery priorities and a 30-minute management read-out.

Comprehensive Review

FIXED QUOTATION TO SCOPE

Expanded investigation

Wider processes, larger datasets and interviews; financial scenarios, improved controls and a 30/60/90-day roadmap.

Before work begins

Agree scope, deliverables, timing and fixed fee in writing.

SBS consultancy only • Technical implementation separately scoped and quoted by specialist partners.

Take the next step

Arrange a confidential discussion with SBS to explore how a Revenue Leakage Recovery Review can help you recover income and improve business performance.